

COMMERCIAL LINES

With access to leading carriers offering a broad range of commercial lines products, Nationwide Brokerage Solutions is your access point to the small commercial and middle market coverage options your commercial clients need to build and protect their businesses.



No access fees or production requirements



Specialized underwriters to handle your accounts



Tailored quotes to meet your clients' needs

Small Commercial

iQuote: Expand your options when you use our comparative rater. By submitting just one online application per risk, iQuote may return multiple bindable quotes for you to present to your client.

Excess & Surplus: In small businesses, speed of service is crucial. With just a few details, we can provide E&S quotes over the phone in as little as five minutes for more than 80 business classes.

Specialty Lines: When your clients have specialty business needs including management and fiduciary liability, we work with you to customize policies that meet your clients' unique insurance needs.

Direct Access: Take control of your accounts with direct carrier appointments. For a list of carriers available in your state, visit nbsbrokerage.com.

How We're Different



Bindable quotes in as little as 15 minutes with iQuote comparative rater



MGA authority with several E&S carriers including Nationwide E&S/Specialty



Admitted and non-admitted garage products and complementary lines



Nationwide wholesale business counts toward Nationwide production and compensation programs

Lines of Business

Bonds
BOP
Builder's Risk
Business Auto
Cyber Liability
Crime

Directors & Officers
EPL
Errors & Omissions
Garage Liability
Garagekeepers
General Liability

Habitational
Inland Marine
Liquor Liability
Ocean Marine
Package
Pollution Liability

Professional Liability
Property
Special Event
Umbrella/Excess
Workers' Comp

Middle Market

Our middle market carriers offer package opportunities for a variety of industries for accounts exceeding \$15 million in annual revenue. View our list below for many of the industries we cover.

How We're Different



Concierge level service from start to finish

Industries

Communications
Construction
Distributors
Equipment Dealers
Financial Services

Healthcare
Hospitality
Hotels
Life Sciences
Printers & Publishers

Professional Services
Real Estate
Restaurants
Retail Trade
Schools/Universities

Technology
Wholesale Trade
Wholesalers

Commercial Lines Carriers

Nationwide E&S/
Specialty
AIG
American Modern
AmTrust
AON
Appalachian
Underwriters

Arrowhead
Berkshire Hathaway
BrickStreet
BTIS
CapSpecialty
Centrex
Century
Chubb

CNA
Devon Park Specialty
Dovetail
Employers
Endurance
FirstComp
Foremost
Great American

Guard
Hartford
Hiscox
Identity Fraud Inc.
Infinity
Liberty Mutual
Markel
MiddleOak

Penn-America
Philadelphia
Progressive
Rockhill
Schinnerer
Travelers
US Assure
USLI

Flood

We offer flood as a direct access option along with private flood, excess flood and flood gap products. As 25% of all flood claims occur in low risk flood zones, it's an important coverage to consider cross-selling, both to protect your clients and to avoid unnecessary E&O claims.

How We're Different



Cross-sell opportunities for flood and excess flood in any state for all property exposures

800-444-1744 | nbsbrokerage.com



All information including but not limited to available carriers, products, services, and commission rates has been updated as of June 2019 and is subject to change at any time in NBS' sole discretion. Contracts with Nationwide and NBS govern whether the agent or NBS owns the business. Confidential and proprietary. Nationwide, the Nationwide N and Eagle, Nationwide Brokerage Solutions, and other marks displayed on this page are service marks of Nationwide Mutual Insurance Company, unless otherwise disclosed. ©2019 Nationwide.